

BUSINESS BASICS

- Enrolling a new IBO**
 - By phone – preferred method if open
 - IBO Success 866-535-5888
 - Monday: 9:00am – 12:00am CST Tuesday-Friday: 9:00am – 9:00pm CST
 - New User Login ID: first & last name (johnsmith) Password: 12345
 - Online
 - Genesis Pure Back Office – www.genesispure.com
 - Login with IBO#/user ID
 - Select Genealogy, Graphical Genealogy, then place bottom left or bottom right
 - Follow steps to enroll, using same login and password as phone method
- Signup for text & email alerts**
 - Pure Vision Training & Resources – www.thepurevision.com
 - Genesis Pure Corporate & Back Office – www.genesispure.com
- Use the Tools**
 - Pocket Folder of Empower Magazine, DVD, Blueprint for Success, Compensation Training, and Flip Chart page
 - To order text Teresa at 214-697-3163
- Understanding Autoship**
 - Edit product for next month's autoship and know never change date, or you may lose volume
 - Stay over 100 PV to earn commissions
- My Rank Summary.** This is your business in a box! Check it a few times a week, *especially Monday afternoons before weeks end.*
- Know the ranks.** Star, Star 300. See Tools, Compensation training
- First Order Bonus**
 - Get paid on new IBO first order, to be qualified to earn 20% must have an order of at least 200 PV and be a Star. To receive 10% you only need 100 PV in your spot every 28 days.
- Know the system of Show, Share, Connect.** Show the video, share an energy drink and connect to your Leader.
- Setting up the proper connect.** Give “heads up” of appointment time. Stay on target. Text leader when you start video presentation, call as soon as video ends, and edify your leader while on the phone with your guest, and leader will edify you back.

Leaders

Sponsor: _____ phone _____

Team Leader: _____ phone _____

Black Diamonds: **John & Teresa Goetz** phone **214-674-1488/214-697-3163**

**REMEMBER, EVERYTHING YOU DO DUPLICATES
TEACH YOUR PEOPLE THE SAME**